



21 February 2020

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This document, for which we and our Guarantor accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited (the “**Rules**”) for the purpose of giving information with regard to us and our Guarantor. We and our Guarantor, having made all reasonable enquiries, confirm that to the best of our knowledge and belief the information contained in this document is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this document misleading.

This document is for information purposes only and does not constitute an invitation or offer to acquire, purchase or subscribe for the Warrants.

**The Warrants are complex products. You should exercise caution in relation to them. Investors are warned that the price of the Warrants may fall in value as rapidly as it may rise and holders may sustain a total loss of their investment. Prospective purchasers should therefore ensure that they understand the nature of the Warrants and carefully study the risk factors set out in the Base Listing Document (as defined below) and this document and, where necessary, seek professional advice, before they invest in the Warrants.**

The Warrants constitute general unsecured contractual obligations of us as the Issuer and of no other person and the Guarantee constitutes the general unsecured contractual obligations of our Guarantor and of no other person and will rank equally among themselves and with all our and our Guarantor’s other unsecured obligations (save for those obligations preferred by law) upon liquidation. If you purchase the Warrants, you are relying upon the creditworthiness of us and our Guarantor. If we become insolvent or default on our obligations under the Warrants or our Guarantor becomes insolvent or defaults on its obligations under the Guarantee, you may not be able to recover all or even part of the amount due under the Warrants (if any). The Guarantor is subject to the exercise of the bail-in powers under the French legislation for implementation of the Bank Recovery and Resolution Directive (“**BRRD**”).

## **Non-collateralised Structured Products**

### **Launch Announcement and Supplemental Listing Document for Currency Warrants**

**Issuer: BNP PARIBAS ISSUANCE B.V.**

*(incorporated in the Netherlands with its statutory seat in Amsterdam)*

**and unconditionally and irrevocably guaranteed by**

**Guarantor: BNP Paribas**

*(incorporated in France with limited liability)*

**Sponsor: BNP Paribas Securities (Asia) Limited**

## Key Terms

Warrants Stock code	10115	10116
Liquidity Provider broker ID	9692	9692
Issue size	50,000,000 Warrants	50,000,000 Warrants
Style	European style cash settled	European style cash settled
Type	Call	Put
Currency Pair	USD/CNH	USD/CNH
Board Lot	10,000 Warrants	10,000 Warrants
Issue Price per Warrant (HK\$)	0.26	0.25
Cash Settlement Amount per Board Lot (if any) payable at expiry	<p><i>For a series of call Warrants:</i> (Spot Rate - Strike Rate) x Currency Amount (converted into the Settlement Currency at the Settlement Exchange Rate)</p> <p><i>For a series of put Warrants:</i> (Strike Rate - Spot Rate) x Currency Amount (converted into the Settlement Currency at the Settlement Exchange Rate)</p>	
Strike Rate	7.18	6.90
Settlement Exchange Rate (for all series)	<p>The rate of exchange between CNH and HKD (expressed as the number of units of HKD per 1 unit of CNH) on the Valuation Date at or about 11:30 a.m. Hong Kong time as determined by the Issuer by reference to (a) divided by (b), where</p> <p>(a) is the quote for the rate of exchange between USD and HKD (expressed as the number of units of HKD per 1 unit of USD) as per the rate “USD/HKD” on Reuters page “HKDFIX=” (or such replacement page on the Thomson Reuters service that displays the information currently displayed on Reuters page “HKDFIX=”); and</p> <p>(b) is the quote for the rate of exchange between USD and CNH (expressed as the number of units of CNH per 1 unit of USD) as per the rate “USD/CNH” on Reuters page “CNHFIX=” (or such replacement page on the Thomson Reuters service that displays the information currently displayed on Reuters page “CNHFIX=”).</p> <p>If a Market Disruption Event occurs on the Valuation Date, the Issuer shall determine the Settlement Exchange Rate on the basis of its good faith estimate.</p>	
Spot Rate (for all series)	<p>The rate of exchange between USD and CNH (expressed as the number of units of CNH per 1 unit of USD) on the Valuation Date at or about 11:30 a.m. Hong Kong time as determined by the Issuer by reference to the quote as per the rate “USD/CNH” on Reuters page “CNHFIX=” (or such replacement page on the Thomson Reuters service that displays the information currently displayed on Reuters page “CNHFIX=”).</p> <p>If a Market Disruption Event occurs on the Valuation Date, the Issuer shall determine the Spot Rate on the basis of its good faith estimate.</p>	
Currency Amount	$\frac{10,000 \times \text{CNH}1.00}{1}$	$\frac{10,000 \times \text{CNH}1.00}{1}$
Launch Date (for all series)	20 February 2020	
Issue Date (for all series)	26 February 2020	
Listing Date (for all series)	27 February 2020	
Valuation Date	21 December 2020	21 December 2020
Expiry Date <sup>1</sup>	21 December 2020	21 December 2020
Settlement Date (for all series)	The third CCASS Settlement Day after the Valuation Date	
Settlement Currency	Hong Kong dollars	Hong Kong dollars
Implied Volatility <sup>2</sup>	11.00%	12.10%
Effective Gearing <sup>2</sup>	12.71x	12.75x
Gearing <sup>2</sup>	29.90x	31.10x
Premium <sup>2</sup>	5.51%	5.03%

<sup>1</sup> If such day is a Saturday, Sunday or public holiday in Hong Kong, the immediately succeeding day which is not a Saturday, Sunday or public holiday in Hong Kong.

<sup>2</sup> This data may fluctuate during the life of the Warrants and may not be comparable to similar information provided by other issuers of derivative warrants. Each issuer may use different pricing models.

## IMPORTANT INFORMATION

**The Warrants are listed structured products which involve derivatives. Do not invest in them unless you fully understand and are willing to assume the risks associated with them.**

### **What documents should you read before investing in the Warrants?**

You must read this document together with our base listing document dated 3 April 2019 (the “**Base Listing Document**”), as supplemented by any addendum thereto (together, the “**Listing Documents**”), in particular the sections “General Conditions of Structured Products” (the “**General Conditions**”) and “Product Conditions of Cash Settled Currency Warrants” (the “**Product Conditions**”) and, together with the General Conditions, the “**Conditions**”) set out in our Base Listing Document. This document (as read in conjunction with our Base Listing Document and each addendum referred to in the section headed “Product Summary Statement”) is accurate as at the date of this document. You should carefully study the risk factors set out in the Listing Documents. You should also consider your financial position and investment objectives before deciding to invest in the Warrants. We cannot give you investment advice. You must decide whether the Warrants meet your investment needs before investing in the Warrants.

### **Is there any guarantee or collateral for the Warrants?**

Our obligations under the Warrants are unconditionally and irrevocably guaranteed by our Guarantor. If we become insolvent or default on our obligations under the Warrants and our Guarantor becomes insolvent or defaults on its obligations under the Guarantee, you can only claim as an unsecured creditor of the Issuer and our Guarantor. In such event, you may not be able to recover all or even part of the amount due under the Warrants (if any).

### **What are our credit ratings?**

The Issuer’s long term credit rating is:

<i>Rating agency</i>	<i>Rating as of the date of this document</i>
S&P Global Ratings	A+ (stable outlook)

Our Guarantor's long term credit ratings are:

<i>Rating agency</i>	<i>Rating as of the date of this document</i>
Moody's Investors Service, Inc.	Aa3 (stable outlook)
S&P Global Ratings	A+ (stable outlook)

Rating agencies usually receive a fee from the companies that they rate. When evaluating our creditworthiness, you should not solely rely on our credit ratings because:

- a credit rating is not a recommendation to buy, sell or hold the Warrants;
- ratings of companies may involve difficult-to-quantify factors such as market competition, the success or failure of new products and markets and managerial competence;
- a high credit rating is not necessarily indicative of low risk. Our credit ratings as of the date of this document are for reference only. Any downgrading of our credit ratings could result in a reduction in the value of the Warrants;
- a credit rating is not an indication of the liquidity or volatility of the Warrants; and
- a credit rating may be downgraded if our credit quality declines.

### **The Warrants are not rated.**

Our credit ratings are subject to change or withdrawal at any time within each rating agency's sole discretion. You should conduct your own research using publicly available sources to obtain the latest information with respect to our credit ratings from time to time.

### **Is the Issuer or our Guarantor regulated by the Hong Kong Monetary Authority referred to in Rule 15A.13(2) or the Securities and Futures Commission referred to in Rule 15A.13(3)?**

The Issuer is not regulated by the Hong Kong Monetary Authority referred to in Rule 15A.13(2) or the Securities and Futures Commission referred to in Rule 15A.13(3). Our Guarantor is regulated by the Hong Kong Monetary Authority. Our Guarantor is also regulated by Comité des Etablissements de Crédit et des Entreprises d'Investissement.

### **Is the Issuer or our Guarantor subject to any litigation?**

Save as disclosed in the Listing Documents, the Issuer, our Guarantor and their respective subsidiaries are not aware of any litigation or claims of material importance pending or threatened against any of them.

### **Have the Issuer and our Guarantor’s financial positions changed since last financial year-end?**

Save as disclosed in the Listing Documents:

- there has been no material adverse change in the financial or trading position of the Issuer since 31 December 2018; and
- there has been no material adverse change in the financial or trading position of our Guarantor since 31 December 2018.

## PRODUCT SUMMARY STATEMENT

*The Warrants are listed structured products which involve derivatives. This statement provides you with key information about the Warrants. You should not invest in the Warrants based on the information contained in this statement alone. You should read and understand the remaining sections of this document, together with the other Listing Documents, before deciding whether to invest.*

### Overview of the Warrants

- **What is a derivative warrant?**

A derivative warrant linked to the exchange rate of the currency pair is an instrument which derives its value by reference to the exchange rate of the underlying currencies. It may provide leveraged return to you. Conversely, such leverage could also magnify your losses.

A call warrant is designed for an investor holding a bullish view of the exchange rate of the currency pair during the term of the warrant.

A put warrant is designed for an investor holding a bearish view of the exchange rate of the currency pair during the term of the warrant.

- **How and when can you get back your investment?**

The Warrants are European style cash settled derivative warrants linked to the exchange rate of the Currency Pair. European style warrants can only be exercised on the expiry date. When the Warrants are exercised, the holder is entitled to a cash amount called the “**Cash Settlement Amount**” net of any Exercise Expenses (as defined under the heading “Exercise Expenses” in the subsection titled “What are the fees and charges?” below) according to the terms and conditions in the Listing Documents. **If the Cash Settlement Amount is equal to or less than the Exercise Expenses, you will lose all of your investment in the Warrants.**

- **How do the Warrants work?**

The potential payoff at expiry for the Warrants is calculated by reference to the difference between the Strike Rate and the Spot Rate of the Currency Pair.

A call Warrant will be automatically exercised at expiry without the need for the holder to deliver an exercise notice if the Spot Rate is greater than the Strike Rate. The more the Spot Rate is above the Strike Rate, the higher the payoff at expiry. If the Spot Rate is at or below the Strike Rate, you will lose all of your investment in the call Warrant.

A put Warrant will be automatically exercised at expiry without the need for the holder to deliver an exercise notice if the Spot Rate is below the Strike Rate. The more the Spot Rate is below the Strike Rate, the higher the payoff at expiry. If the Spot Rate is at or above the Strike Rate, you will lose all of your investment in the put Warrant.

- **Can you sell the Warrants before the Expiry Date?**

Yes. We have made an application for listing of, and permission to deal in, the Warrants on the Stock Exchange. All necessary arrangements have been made to enable the Warrants to be admitted into the Central Clearing and Settlement System (“CCASS”). Issue of the Warrants is conditional upon listing approval being granted. From the Listing Date up to the last trading day of the Warrants (both dates inclusive), you may sell or buy the Warrants on the Stock Exchange. There shall be three CCASS Settlement Days between the last trading day of the Warrants and the Expiry Date. No application has been made to list the Warrants on any other stock exchange.

The Warrants may only be transferred in a Board Lot (or integral multiples thereof). Where a transfer of Warrants takes place on the Stock Exchange, currently settlement must be made not later than two CCASS Settlement Days after such transfer.

The Liquidity Provider will make a market in the Warrants by providing bid and/or ask prices. See the section headed “Liquidity” below.

- **What is your maximum loss?**

The maximum loss in the Warrants will be your entire investment amount plus any transaction costs.

- **What are the factors determining the price of a derivative warrant?**

The price of a derivative warrant generally depends on the the exchange rate of the currency pair. However, throughout the term of a derivative warrant, its price will be influenced by a number of factors, including:

- the strike rate of the derivative warrants;
- the volatility of the exchange rate of the currency pair (being a measure of the fluctuation in the exchange rate of the currency pair over time);
- the time remaining to expiry: generally, the longer the remaining life of the derivative warrant, the greater its value;
- the interim interest rates;
- the liquidity of the derivative warrants;
- the supply and demand for the derivative warrant;
- our related transaction cost; and
- the creditworthiness of the issuer of the derivative warrant and our Guarantor.

As the price of a derivative warrant is not only affected by the exchange rate of the currency pair, movements in the price of a derivative warrant may not be proportionate or may even be opposite to the movement of the exchange rate of the currency pair. For example:

- if the exchange rate of the currency pair increases (in respect of a call warrant) or decreases (in respect of a put warrant), but the volatility of the exchange rate of the currency pair decreases, the price of the warrant may decrease;
- if a warrant is deep-out-of-the-money (eg. when the fair market value is less than HK\$0.01), the price of the warrant may be insensitive to any increase (in respect of a call warrant) or decrease (in respect of a put warrant) in the exchange rate of the currency pair;
- if the outstanding volume of a series of warrants in the market is high, the supply and demand of the warrant may have a greater impact on the warrant price than the exchange rate of the currency pair; and/or
- the decrease in time value may offset any increase (in respect of a call warrant) or decrease (in respect of a put warrant) in the exchange rate of the currency pair, especially when the warrant is close to its expiry where the time value decreases at a faster pace.

#### **Risks of investing in the Warrants**

You must read the section headed “Key Risk Factors” in this document together with the risk factors set out in our Base Listing Document. You should consider all these factors collectively when making your investment decision.

#### **Liquidity**

- **How to contact the Liquidity Provider for quotes?**

Liquidity Provider:	BNP Paribas Securities (Asia) Limited
Address:	59th-63rd Floors Two International Finance Centre 8 Finance Street Central Hong Kong China
Telephone Number:	+852 2108 5600

The Liquidity Provider is regulated by the Stock Exchange and the Securities and Futures Commission. It is an affiliate of the Issuer and will act as our agent in providing quotes. You can request a quote by calling the Liquidity Provider at the telephone number above.

- **What is the Liquidity Provider’s maximum response time for a quote?** The Liquidity Provider will respond within 10 minutes and the quote will be displayed on the Stock Exchange’s designated stock page for the Warrants.
- **Maximum spread between bid and ask prices:** 20 spreads
- **Minimum quantity for which liquidity will be provided:** 20 Board Lots

• **What are the circumstances under which the Liquidity Provider is not obliged to provide liquidity?**

There will be circumstances under which the Liquidity Provider is not obliged to provide liquidity. Such circumstances include:

- (i) during the first 5 minutes of each morning trading session or the first 5 minutes after trading commences for the first time on a trading day;
- (ii) during a pre-opening session or a closing auction session (if applicable) or any other circumstances as may be prescribed by the Stock Exchange;
- (iii) when the Warrants are suspended from trading for any reason;
- (iv) when there are no Warrants available for market making activities. In such event, the Liquidity Provider shall continue to provide bid prices. Warrants held by us or any of our affiliates in a fiduciary or agency capacity are not Warrants available for market making activities;
- (v) when there are operational and technical problems beyond the control of the Liquidity Provider hindering the ability of the Liquidity Provider to provide liquidity;
- (vi) if the foreign exchange market experiences exceptional price movement and high volatility over a short period of time which materially affects the Liquidity Provider's ability to source a hedge or unwind an existing hedge;
- (vii) if there is the occurrence or existence of any foreign currency control by foreign governments which makes it impossible to obtain the exchange rate in the Currency Pair; or
- (viii) if the theoretical value of the Warrants is less than HK\$0.01. If the Liquidity Provider chooses to provide liquidity under this circumstance, both bid and ask prices will be made available.

You should read the sub-section entitled "Possible limited secondary market" under the "Key Risk Factors" section for further information on the key risks when the Liquidity Provider is not able to provide liquidity.

**How can you obtain further information?**

• **Information about the Warrants after issue**

You may visit the Stock Exchange's website at [www.hkex.com.hk/products/securities/derivative-warrants?sc\\_lang=en](http://www.hkex.com.hk/products/securities/derivative-warrants?sc_lang=en) or our website at [www.bnppwarrant.com.hk](http://www.bnppwarrant.com.hk) to obtain information on the Warrants or any notice given by us or the Stock Exchange in relation to the Warrants.

• **Information about us and our Guarantor**

You should read the section "Additional Information on Us and/or the Guarantor" in this document. You may visit [www.bnpparibas.com](http://www.bnpparibas.com) to obtain general corporate information about us and/or our Guarantor.

*We have included references to websites in this document to indicate how further information may be obtained. Information appearing on those websites does not form part of the Listing Documents. We accept no responsibility for the accuracy or completeness of the information appearing on those websites. You should conduct your own due diligence (including without limitation web searches) to ensure that you are viewing the most up-to-date information.*

**What are the fees and charges?**

• **Trading Fees and Levies**

The Stock Exchange charges a trading fee of 0.005 per cent. and the Securities and Futures Commission charges a transaction levy of 0.0027 per cent. for each transaction effected on the Stock Exchange payable by each of the seller and the buyer and calculated on the value of the consideration for the Warrants. The levy for the investor compensation fund is currently suspended.

• **Exercise Expenses**

You are responsible for any Exercise Expenses. Exercise Expenses mean any charges or expenses including any taxes or duties which are incurred in respect of the exercise of the Warrants. Any Exercise Expenses will be deducted from the Cash Settlement Amount (if any). If the Cash Settlement Amount is equal to or less than the Exercise Expenses, no amount is payable. As at the date of this document, no Exercise Expenses are payable for cash settled warrants (including the Warrants).

• **Stamp Duty**

No stamp duty is currently payable in Hong Kong on transfer of cash settled warrants (including the Warrants).

You should note that any transaction cost will reduce your gain or increase your loss under your investment in the Warrants.

**What is the legal form of the Warrants?**

Each series of the Warrants will be represented by a global certificate in the name of HKSCC Nominees Limited who is the only legal owner of the Warrants. We will not issue definitive certificates for the Warrants. You may arrange for your broker to hold the Warrants in a securities account on your behalf, or if you have a CCASS Investor Participant securities account, you may arrange for the Warrants to be held in such account. You will have to rely on the records of CCASS and/or the statements you receive from your brokers as evidence of your beneficial interest in the Warrants.

### **Can we adjust the terms or early terminate the Warrants?**

The occurrence of certain events (including a market disruption event) may entitle us to adjust the terms and conditions of the Warrants. However, we are not obliged to adjust the terms and conditions of the Warrants for every event that affects the exchange rate of the Currency Pair.

We may early terminate the Warrants if it becomes illegal or impracticable for us (i) to perform our obligations under the Warrants as a result of a change in law event, or (ii) to maintain our hedging arrangement with respect to the Warrants due to a change in law event. In such event, the amount payable by us (if any) will be the fair market value of the Warrants less our cost of unwinding any related hedging arrangements as determined by us, which may be substantially less than your initial investment and may be zero.

Please refer to General Condition 8 and Product Conditions 4 and 5 for details about adjustments or early termination events. Such events may negatively affect your investment and you may suffer a loss.

### **Mode of settlement for the Warrants**

The Warrants will be automatically exercised on the Expiry Date in integral multiples of the Board Lot if the Cash Settlement Amount is positive. If the Cash Settlement Amount is zero or negative, or is equal to or less than the Exercise Expenses, you will lose all of your investment.

We will deliver a cash amount in the Settlement Currency equal to the Cash Settlement Amount net of any Exercise Expenses (if any) no later than the Settlement Date to HKSCC Nominees Limited (as the registered holder of the Warrants), which will then distribute such amount to the securities account of your broker (and if applicable, its custodian) or to your CCASS Investor Participant securities account (as the case may be). You may have to rely on your broker (and if applicable, its custodian) to ensure that the Cash Settlement Amount (if any) is credited to your account maintained with your broker. Once we make the payment to HKSCC Nominees Limited, who operates CCASS, you will have no further right against us for that payment, even if CCASS or your broker (and if applicable, its custodian) does not transfer your share of payment to you, or is late in making such payment transfer.

Payment of the Cash Settlement Amount (if any) may be delayed if a Settlement Disruption Event occurs on the Settlement Date, as a result of which we are unable to deliver such amount through CCASS on such day. See Product Condition 3 for further information.

### **Where can you inspect the relevant documents of the Warrants?**

The following documents are available for inspection during usual business hours on any weekday (Saturdays, Sundays and holidays excepted) until the Expiry Date at BNP Paribas Securities (Asia) Limited, 59th-63rd Floors, Two International Finance Centre, 8 Finance Street, Central, Hong Kong, China:

- each of the Listing Documents (in separate English and Chinese versions), including:
  - this document
  - our Base Listing Document
  - the addendum dated 30 April 2019
  - the addendum dated 3 September 2019
- our and our Guarantor's latest audited consolidated financial statements and any interim or quarterly financial statements;
- consent letters of the Auditors;
- the instrument executed by us on 3 May 2006; and
- the guarantee executed by our Guarantor dated as of 3 April 2019 (the "Guarantee").

The Listing Documents are also available on the website of the HKEX at [www.hkexnews.hk](http://www.hkexnews.hk) and our website at [www.bnppwarrant.com.hk](http://www.bnppwarrant.com.hk).

各上市文件亦可於香港交易所披露易網站([www.hkexnews.hk](http://www.hkexnews.hk))以及本公司網站 [www.bnppwarrant.com.hk](http://www.bnppwarrant.com.hk) 瀏覽。

**Are there any dealings in the Warrants before the Listing Date?**

It is possible that there may have been dealings in the Warrants before the Listing Date. If there are any dealings in the Warrants by us or any of our subsidiaries or associated companies from the Launch Date prior to the Listing Date, we will report those dealings to the Stock Exchange by the Listing Date and such report will be released on the website of the Stock Exchange.

**Have the auditors consented to the inclusion of their report to the Listing Documents?**

Our auditors and our Guarantor's auditors ("**Auditors**") have given and have not since withdrawn their written consent to the inclusion of their reports dated 16 April 2019 and 5 March 2019 respectively and/or the references to their names in the Listing Documents, in the form and context in which they are included. Their reports were not prepared exclusively for incorporation into the Listing Documents. The Auditors do not own any of our shares or shares in any member of our group, nor do they have the right (whether legally enforceable or not) to subscribe for or to nominate persons to subscribe for our securities or securities of any member of our group.

**Authorisation of the Warrants**

The issue of the Warrants was authorised by our board of directors on 15 May 2019.

**Selling restrictions**

The Warrants have not been and will not be registered under the United States Securities Act of 1933, as amended (the "**Securities Act**"), and will not be offered, sold, delivered or traded, at any time, indirectly or directly, in the United States or to, or for the account or benefit of, any U.S. person (as defined in the Securities Act).

The offer or transfer of the Warrants is also subject to the selling restrictions specified in our Base Listing Document.

**Capitalised terms and inconsistency**

Unless otherwise specified, capitalised terms used in this document have the meanings set out in the Conditions. If this document is inconsistent with our Base Listing Document, this document shall prevail.



## KEY RISK FACTORS

You must read these key risk factors together with the risk factors set out in our Base Listing Document. These key risk factors do not necessarily cover all risks related to the Warrants. If you have any concerns or doubts about the Warrants, you should obtain independent professional advice.

### Non-collateralised structured products

The Warrants are not secured on any of our or our Guarantor's assets or any collateral.

### Credit risk

If you invest in the Warrants, you are relying on our creditworthiness and our Guarantor's creditworthiness and of no other person. If we become insolvent or default on our obligations under the Warrants or our Guarantor becomes insolvent or defaults on its obligations under the Guarantee, you can only claim as our or our Guarantor's unsecured creditor and you may not be able to recover all or even part of the amount due under the Warrants (if any).

### Warrants are not principal protected and may expire worthless

Unlike stocks, the Warrants have a limited life and will expire on the Expiry Date. In the worst case, the Warrants may expire with no value and you will lose all of your investment. Derivative warrants may only be suitable for experienced investors who are willing to accept the risk that they may lose all their investment.

### The Warrants can be volatile

Prices of the Warrants may rise or fall rapidly. You should carefully consider, among other things, the following factors before dealing in the Warrants:

- (i) the prevailing trading price of the Warrants;
- (ii) the Strike Rate of the Warrants;
- (iii) the volatility of the exchange rate of the Currency Pair;
- (iv) the time remaining to expiry;
- (v) the probable range of the Cash Settlement Amount;
- (vi) the interim interest rates;
- (vii) the liquidity of the Warrants;
- (viii) the related transaction costs (including the Exercise Expenses, if any);
- (ix) the supply and demand for the Warrants; and
- (x) the creditworthiness of the Issuer and our Guarantor.

The price of a Warrant may be affected by all these factors in addition to the exchange rate of the Currency Pair. Therefore, movements in the price of the Warrants may not be proportionate or may even be opposite to the movements in the exchange rate of the Currency Pair. You should consider all these factors collectively when making your investment decision.

### Time decay

All other factors being equal, the value of a Warrant is likely to decrease over time. Therefore, the Warrants should not be viewed as a product for long term investments.

### Exchange rate risk

You will be exposed to the exchange rate risk of the Currency Pair to which the Warrants are linked. In addition, you will also be exposed to exchange rate risk if we are required to convert a foreign currency into the Settlement Currency in the calculation of the Cash Settlement Amount.

### Foreign exchange market risk

The foreign exchange market can be very volatile and unpredictable. Exchange rate of the currencies may fluctuate as a result of market, economic and/or political conditions in the principal financial centres of the countries of the currencies and also in other countries. For example, it can be affected by change of governments' monetary or foreign exchange policies, rates of inflation, interest rate levels and the extent of governmental surpluses or deficits in the relevant countries.

### Risks specifically related to Renminbi ("RMB")

The Warrants are linked to the exchange rate between USD and offshore RMB. RMB is subject to foreign exchange control by the central government of the People's Republic of China ("PRC"). There is currently a limited pool of RMB outside mainland China and any tightening of foreign exchange control by the PRC central government may adversely affect the liquidity of offshore RMB, and the market value of our Warrants.

In addition, you should also be aware that the offshore RMB exchange rate we use in our calculations for Warrants may deviate significantly from the onshore RMB exchange rate. Changes in the offshore RMB exchange rate may adversely affect the market value of our Warrants.

### Possible limited secondary market

The Liquidity Provider may be the only market participant for the Warrants and therefore the secondary market for the Warrants may be limited. The more limited the secondary market, the more difficult it may be for you to realise the value in the Warrants prior to expiry.

You should also be aware that the Liquidity Provider may not be able to provide liquidity when there are operational and technical problem hindering its ability to do so. Even if the Liquidity Provider is able to provide liquidity in such circumstances, its performance of liquidity provision may be adversely affected. For example:

- (i) the spread between bid and ask prices quoted by the Liquidity Provider may be significantly wider than its normal standard;
- (ii) the quantity for which liquidity will be provided by the Liquidity Provider may be significantly smaller than its normal standard; and/or
- (iii) the Liquidity Provider's response time for a quote may be significantly longer than its normal standard.

### Adjustment related risk

The occurrence of certain events (including a market disruption event) may entitle us to adjust the terms and conditions of the Warrants. For example, the Spot Rate and the Settlement Exchange Rate (if applicable) is determined by reference to a reference page operated and managed by Thomson Reuters. However, if Thomson Reuters ceases to display the exchange rate on its service page, we may determine the exchange rate by reference to such other page on such other service as we may reasonably determine to be appropriate at such time. However, we are not obliged to adjust the terms and conditions of the Warrants for every event that affects the exchange rate of the Currency Pair. Any adjustment or decision not to make any adjustment may adversely affect the value of the Warrants.

In addition, you may receive the Cash Settlement Amount in a

currency other than the Settlement Currency under certain circumstances such as the implementation of exchange control.

Please refer to General Condition 8 and Product Condition 4 for details about adjustments.

#### **Possible early termination**

We may early terminate the Warrants if it becomes illegal or impracticable for us (i) to perform our obligations under the Warrants as a result of a change in law event, or (ii) to maintain our hedging arrangement with respect to the Warrants due to a change in law event. In such event, the amount payable by us (if any) will be the fair market value of the Warrants less our costs of unwinding any related hedging arrangements as determined by us, which may be substantially less than your initial investment and may be zero. Please refer to Product Condition 5 for details about our early termination rights.

#### **Time lag between exercise and settlement of the Warrants**

There is a time lag between exercise of the Warrants and payment of the Cash Settlement Amount net of Exercise Expenses (if any). There may be delays in the electronic settlement or payment through CCASS.

#### **Conflict of interest**

We and our subsidiaries and affiliates engage in a wide range of commercial and investment banking, brokerage, funds management, hedging, investment and other activities and may possess material information about the exchange rate of the Currency Pair. Such activities, information and/or research reports may involve or affect exchange rate of the Currency Pair and may cause consequences adverse to you or otherwise create conflicts of interests in connection with the issue of the Warrants. We have no obligation to disclose such information and may issue research reports and engage in any such activities without regard to the issue of the Warrants.

In the ordinary course of our business, we and our subsidiaries and affiliates may effect transactions for our own account or for the account of our customers and may enter into one or more transactions with respect to the exchange rate of the Currency Pair or related derivatives. This may indirectly affect your interests.

#### **No direct contractual rights**

The Warrants are issued in global registered form and are held within CCASS. You will not receive any definitive certificate and your name will not be recorded in the register of the Warrants. The evidence of your interest in the Warrants, and the efficiency of the ultimate payment of the Cash Settlement Amount net of Exercise Expenses (if any), are subject to the CCASS Rules. You will have to rely on your broker (or, if applicable, its direct or indirect custodians) and the statements you receive from it as evidence of your interest in the Warrants. You do not have any direct contractual rights against us or our Guarantor. To assert your rights as an investor in the Warrants, you will have to rely on your broker (and, if applicable, its direct or indirect custodian) to take action on your behalf. If your broker or, if applicable, its direct or indirect custodian:

- (i) fails to take action in accordance with your instructions;
- (ii) becomes insolvent; or
- (iii) defaults on its obligations,

you will need to take action against your broker in accordance with the terms of arrangement between you and your broker to establish your interest in the Warrants first before you can assert your right of claim against us. You may experience difficulties in taking such legal proceedings. This is a complicated area of law and you should seek

independent legal advice for further information.

#### **The Listing Documents should not be relied upon as the sole basis for your investment decision**

The Listing Documents do not take into account your investment objectives, financial situation or particular needs. Nothing in the Listing Documents should be construed as a recommendation by us or our affiliates to invest in the Warrants or the Currency Pair.

#### **Regulatory action(s) by the relevant resolution authorities in the event that the Guarantor is failing or likely to fail could materially affect the value of the Warrants**

The Guarantor is a bank incorporated in France and is subject to the French legislation for implementation of the Bank Recovery and Resolution Directive (2014/59/EU) (“BRRD”). The BRRD provides for the establishment of a European Union framework for the recovery and resolution of credit institutions and investment firms. In France, certain resolution authorities are conferred with substantial powers under the BRRD to enable them to take or exercise a wide range of actions or powers in relation to the relevant entities (such as the Guarantor) at risk of failing. These powers include the Bail-In Power (as defined in the Guarantee), being the powers to cancel or convert, all, or a portion, of any amounts payable by the Guarantor under the Guarantee, into other securities or other obligations of the Guarantor or of another person, including by means of a variation to the contractual terms of the Guarantee. The exercise of any resolution power under the BRRD by the relevant resolution authorities over the Guarantor could materially adversely affect the value of the Warrants, and you may not be able to recover all or even part of the amount due under the Warrants.

#### **Consent to the Bail-In Power**

By investing in the Warrants, you acknowledge, accept, consent and agree to be contractually bound by the exercise of any Bail-In Power (as defined in the Guarantee) by the relevant resolution authorities over the Guarantor. If any Bail-In Power is exercised over the Guarantor with respect to the Guarantee, you may not be able to recover all or even part of the amount due under the Warrants (if any) from the Guarantor under the Guarantee, or you may receive a different security issued by the Guarantor (or another person) in place of the amount due to you under the Warrants, which may be worth significantly less than the amount due to you under the Warrants. Moreover, the relevant resolution authorities may exercise the Bail-In Power without providing any advance notice to you.

### **Financial Institutions (Resolution) Ordinance**

The Financial Institutions (Resolution) Ordinance (Cap. 628, the Laws of Hong Kong) (the “**FIRO**”) was enacted by the Legislative Council of Hong Kong in June 2016. The FIRO (except Part 8, section 192 and Division 10 of Part 15 thereof) came into operation on 7 July 2017.

The FIRO provides a regime for the orderly resolution of financial institutions with a view to avoiding or mitigating the risks otherwise posed by their non-viability to the stability and effective working of the financial system of Hong Kong, including the continued performance of critical financial functions. The FIRO seeks to provide the relevant resolution authorities with a range of powers to bring about timely and orderly resolution in order to stabilise and secure continuity for a failing authorised institution in Hong Kong. In particular, it is envisaged that subject to certain safeguards, the relevant resolution authority would be provided with powers to affect contractual and property rights as well as payments (including in respect of any priority of payment) that creditors would receive in resolution, including but not limited to powers to write off, or convert into equity, all or a part of the liabilities of the failing financial institution.

The Issuer is not subject to and bound by the FIRO. However, the Guarantor, as an authorised institution regulated by the Hong Kong Monetary Authority, is subject to and bound by the FIRO. The exercise of any resolution power by the relevant resolution authority under the FIRO in respect of the Guarantor may have a material adverse effect on the value of the Warrants, and as a result, you may not be able to recover all or any amount due under the Warrants.

## **ADDITIONAL INFORMATION ON US AND/OR THE GUARANTOR**

On 5 February 2020, BNP Paribas published its unaudited consolidated financial statements for the year ended 31 December 2019. We refer you to the extracts of the unaudited consolidated financial statements for the year ended 31 December 2019 as set out in Appendix A of this document. The information in this Appendix A is not complete and references should be made to such unaudited consolidated financial statements which can be downloaded at [www.bnpparibas.com](http://www.bnpparibas.com).

## **APPENDIX A**

Extracts of the unaudited consolidated financial statements of BNP Paribas for the year ended 31 December 2019.

# CONSOLIDATED FINANCIAL STATEMENTS

Prepared in accordance with IFRS as adopted by the European Union

The consolidated financial statements of the BNP Paribas Group are presented for the years ended 2019 and 2018. In accordance with Article 20.1 of Annex I of European Commission Regulation (EC) 809/2004, the consolidated financial statements for the year ended 2017 are provided in the registration document filed with the Autorité des marchés financiers on 5 March 2019 under number D.19-0114.

## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED OF 2019

In millions of euros	Notes	Year to 31 Dec. 2019	Year to 31 Dec. 2018
Interest income	3.a	37,327	35,723
Interest expense	3.a	(16,200)	(14,661)
Commission income	3.b	13,265	12,925
Commission expense	3.b	(3,900)	(3,718)
Net gain on financial instruments at fair value through profit or loss	3.c	7,111	5,808
Net gain on financial instruments at fair value through equity	3.d	350	315
Net gain on derecognised financial assets at amortised cost		3	(5)
Net income from insurance activities	3.e	4,437	4,064
Income from other activities	3.f	13,502	12,324
Expense on other activities	3.f	(11,298)	(10,259)
<b>REVENUES</b>		<b>44,597</b>	<b>42,516</b>
Salary and employee benefit expense	7.a	(17,553)	(16,617)
Other operating expenses	3.g	(11,339)	(12,290)
Depreciation, amortisation and impairment of property, plant and equipment and intangible assets	5.n	(2,445)	(1,676)
<b>GROSS OPERATING INCOME</b>		<b>13,260</b>	<b>11,933</b>
Cost of risk	3.h	(3,203)	(2,764)
<b>OPERATING INCOME</b>		<b>10,057</b>	<b>9,169</b>
Share of earnings of equity-method entities	5.m	586	628
Net gain on non-current assets		1,569	358
Goodwill	5.o	(818)	53
<b>PRE-TAX INCOME</b>		<b>11,394</b>	<b>10,208</b>
Corporate income tax	3.i	(2,811)	(2,203)
<b>NET INCOME</b>		<b>8,583</b>	<b>8,005</b>
Net income attributable to minority interests		410	479
<b>NET INCOME ATTRIBUTABLE TO EQUITY HOLDERS</b>		<b>8,173</b>	<b>7,526</b>
Basic earnings per share	8.a	6.21	5.73
Diluted earnings per share	8.a	6.21	5.73

## BALANCE SHEET AT 31 DECEMBER 2019

In millions of euros	Notes	31 December 2019	31 December 2018
<b>ASSETS</b>			
Cash and balances at central banks		155,135	185,119
Financial instruments at fair value through profit or loss			
Securities	5.a	131,935	121,954
Loans and repurchase agreements	5.a	196,927	183,716
Derivative financial instruments	5.a	247,287	232,895
Derivatives used for hedging purposes	5.b	12,452	9,810
Financial assets at fair value through equity			
Debt securities	5.c	50,403	53,838
Equity securities	5.c	2,266	2,151
Financial assets at amortised cost			
Loans and advances to credit institutions	5.e	21,692	19,556
Loans and advances to customers	5.e	805,777	765,871
Debt securities	5.e	108,454	75,073
Remeasurement adjustment on interest-rate risk hedged portfolios		4,303	2,787
Financial investments of insurance activities	5.i	257,818	232,308
Current and deferred tax assets	5.k	6,813	7,220
Accrued income and other assets	5.l	113,535	103,346
Equity-method investments	5.m	5,952	5,772
Property, plant and equipment and investment property	5.n	32,295	26,652
Intangible assets	5.n	3,852	3,783
Goodwill	5.o	7,817	8,487
Non-current assets held for sale	8.c		498
<b>TOTAL ASSETS</b>		<b>2,164,713</b>	<b>2,040,836</b>
<b>LIABILITIES</b>			
Deposits from central banks		2,985	1,354
Financial instruments at fair value through profit or loss			
Securities	5.a	65,490	75,189
Deposits and repurchase agreements	5.a	215,093	204,039
Issued debt securities	5.a	63,758	54,908
Derivative financial instruments	5.a	237,885	225,804
Derivatives used for hedging purposes		14,116	11,677
Financial liabilities at amortised cost			
Deposits from credit institutions	5.g	84,566	78,915
Deposits from customers	5.g	834,667	796,548
Debt securities	5.h	157,578	151,451
Subordinated debt	5.h	20,003	17,627
Remeasurement adjustment on interest-rate risk hedged portfolios		3,989	2,470
Current and deferred tax liabilities	5.k	3,566	2,255
Accrued expenses and other liabilities	5.l	102,749	89,562
Technical reserves and other insurance liabilities	5.j	236,937	213,691
Provisions for contingencies and charges	5.p	9,486	9,620
<b>TOTAL LIABILITIES</b>		<b>2,052,868</b>	<b>1,935,110</b>
<b>EQUITY</b>			
Share capital, additional paid-in capital and retained earnings		97,135	93,431
Net income for the period attributable to shareholders		8,173	7,526
<b>Total capital, retained earnings and net income for the period attributable to shareholders</b>		<b>105,308</b>	<b>100,957</b>
Changes in assets and liabilities recognised directly in equity		2,145	510
<b>Shareholders' equity</b>		<b>107,453</b>	<b>101,467</b>
<b>Minority interests</b>	8.d	<b>4,392</b>	<b>4,259</b>
<b>TOTAL EQUITY</b>		<b>111,845</b>	<b>105,726</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>2,164,713</b>	<b>2,040,836</b>

## **PARTIES**

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